ChristchurchNZ Tourism Fact Book

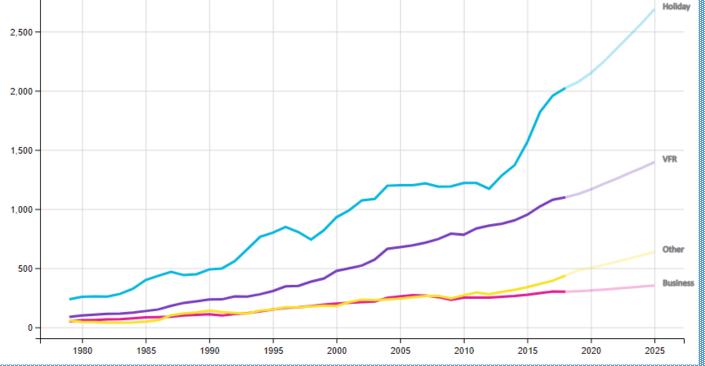


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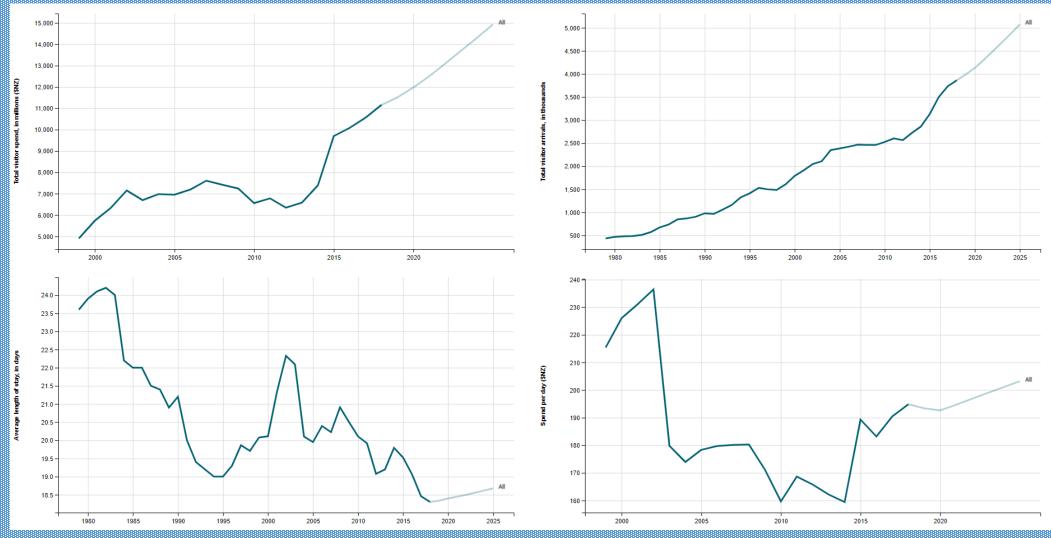
- National projections
- Overarching strategy and objectives
- Christchurch International Airport
 - Visitor arrivals
 - Visitor projection
- Christchurch City
 - Commercial accommodation
 - Projections
- ChristchurchNZ (RTO)
 - Visitor spending
 - Projections
 - Spending vs arrival growth
- Canterbury
 - Visitor Spending
 - Commercial accommodation
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 - Cruise ship survey
 - Visitor attractions

New Zealand Outlook - Projections

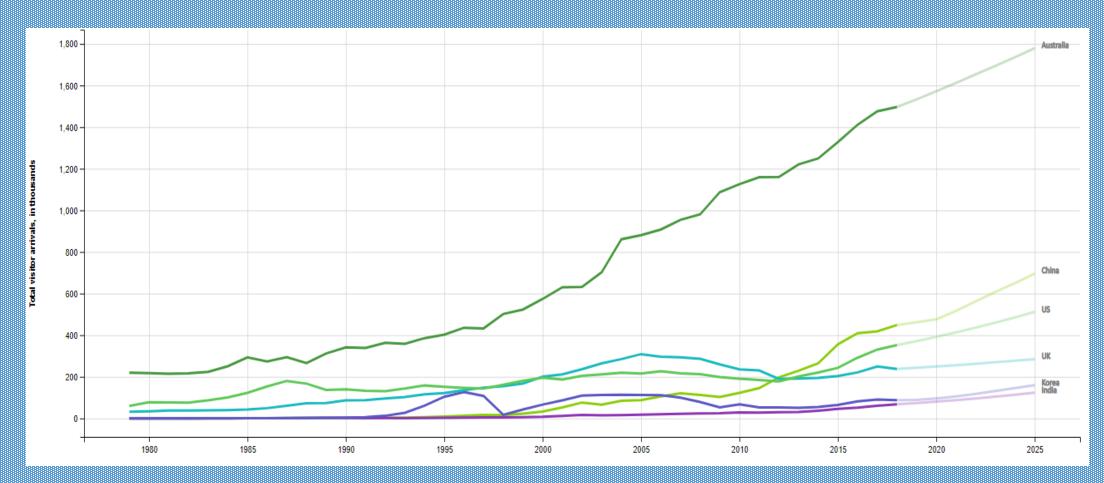




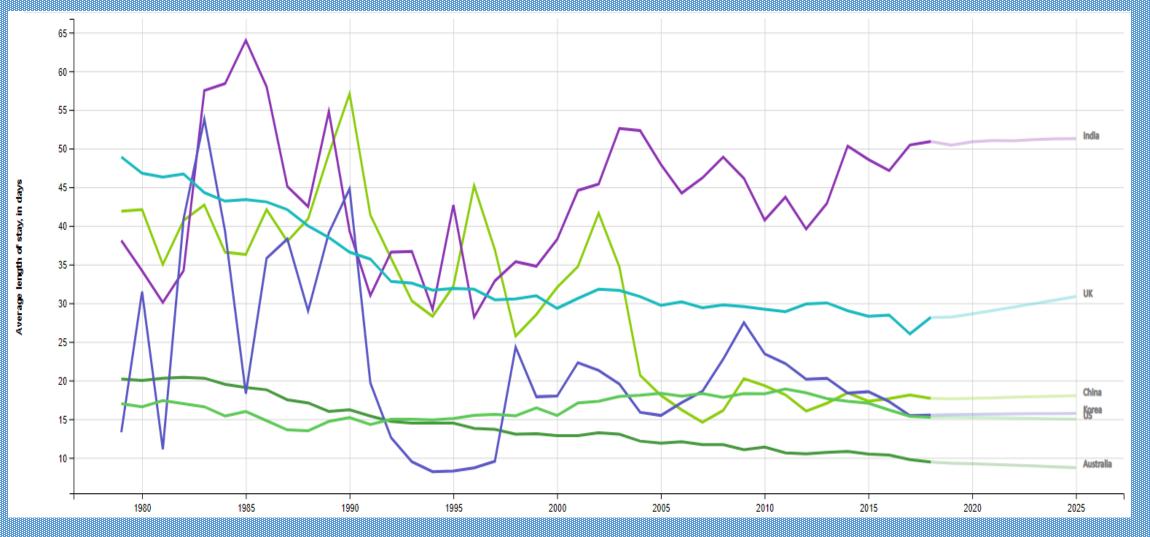
New Zealand Outlook - Projections



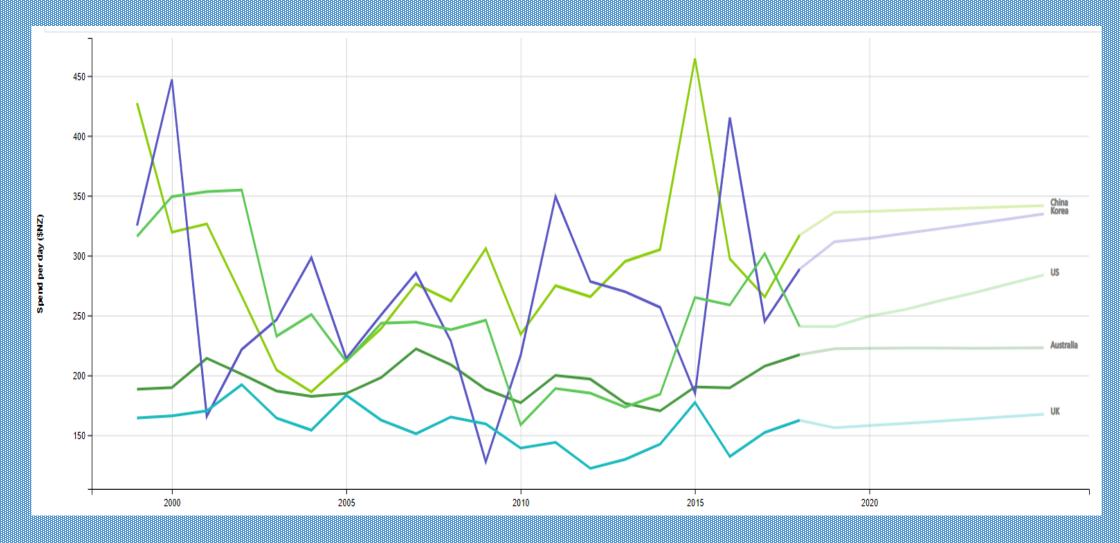
NZ Visitor Arrivals - Projections



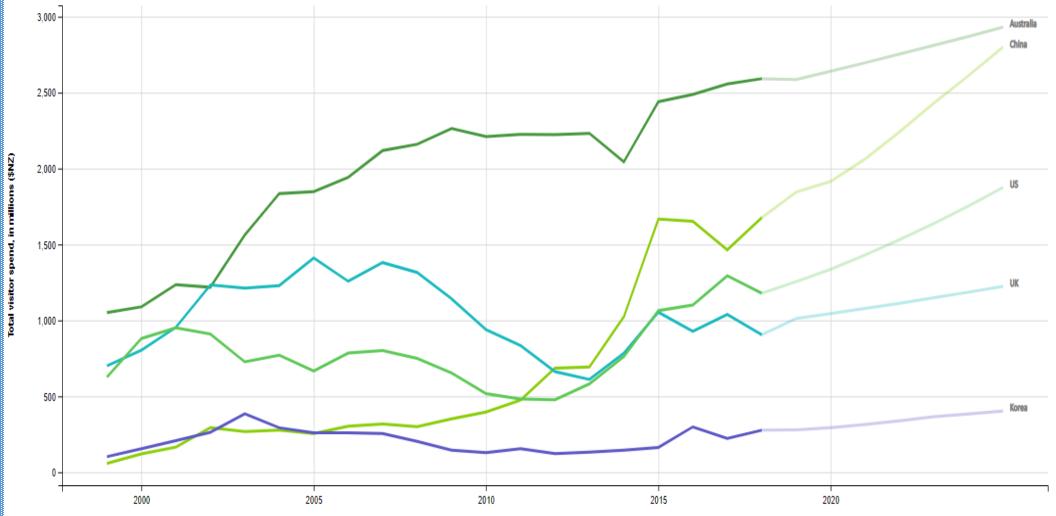
NZ Average length of stay - Projections



NZ Spend per day - Projections

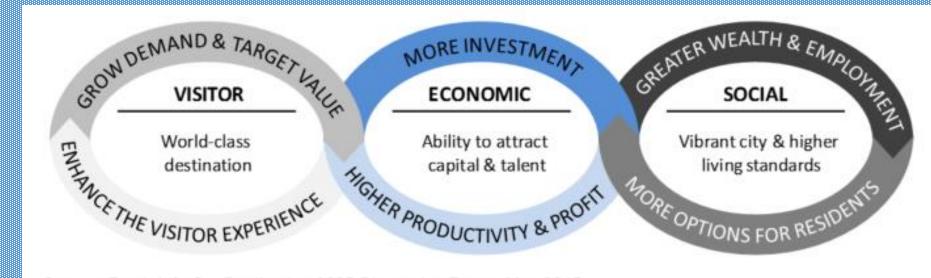


NZ Visitor Spending - Projections



Visitor Strategy

- Visitation drives a range of benefits that are difficult to measure including:
 - Energy, excitement, confidence and pride.
 - Opportunities to make deals, exchange knowledge and expand networks.
 - The likelihood that some visitors will choose to relocate their talents and capital to Christchurch

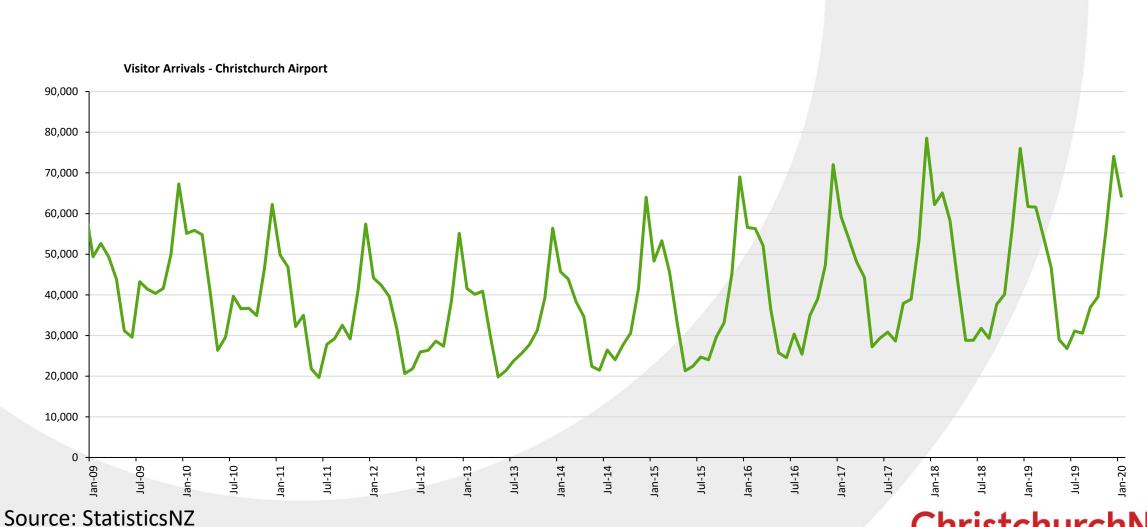


Source: Fresh Info Co, Destination 2025 Discussion Paper, May 2015

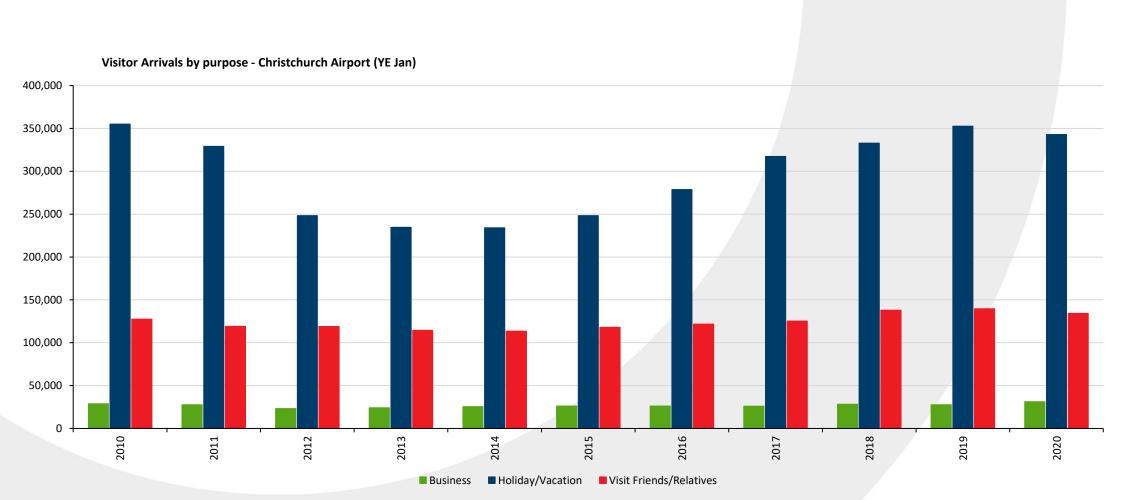
Christchurch Airport



Visitor Arrivals



Visitor Arrivals - Purpose



Source: StatisticsNZ

Visitor Arrivals - Country

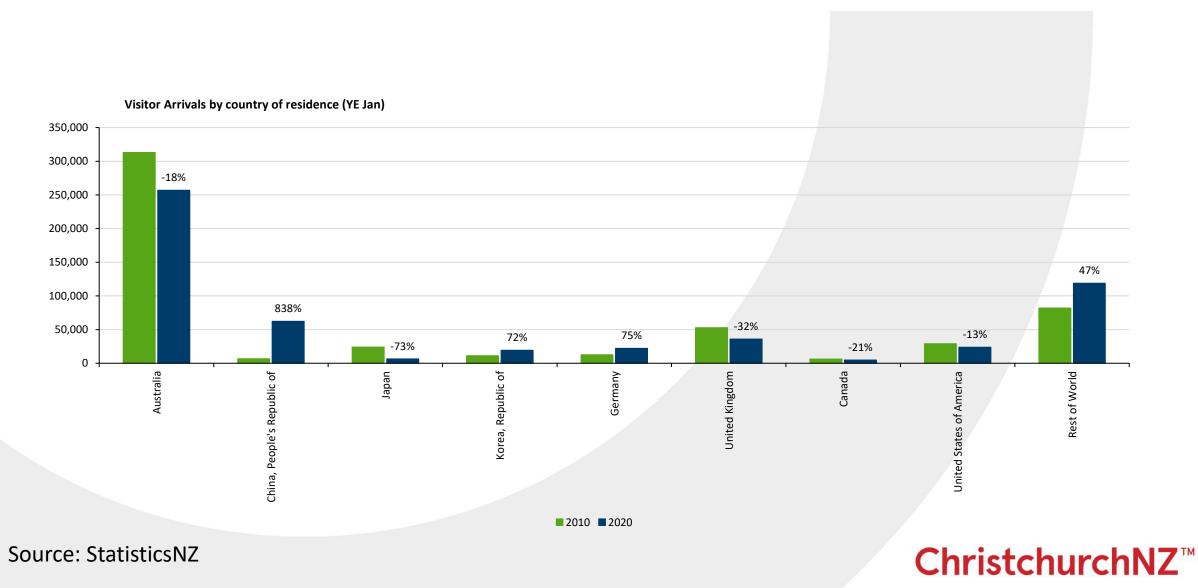
Christchurch Airport - Visitor Arrivals by country of residence

Source: StatisticsNZ

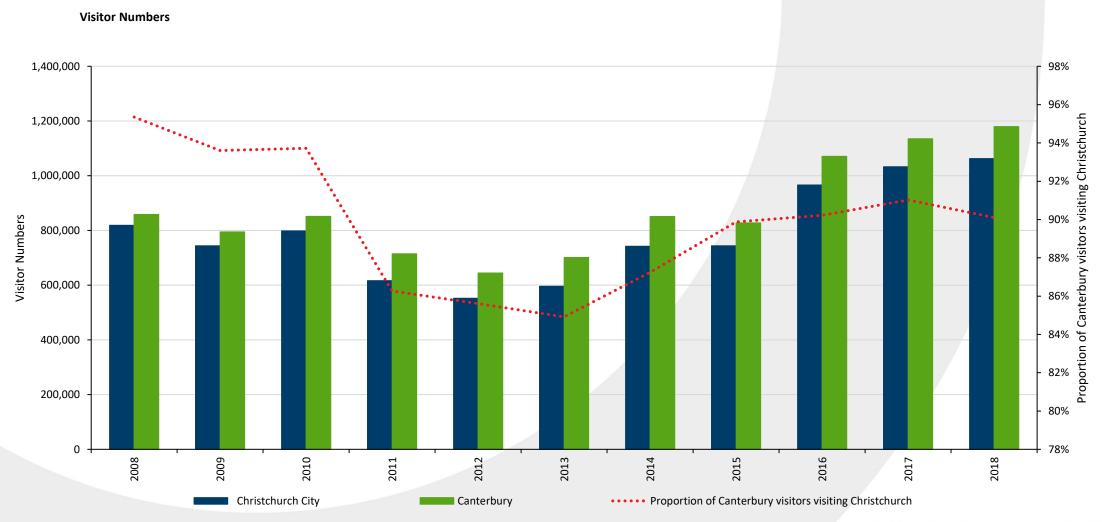
Australia

- China, People's Republic of
- Japan
- Korea, Republic of
- Germany
- United Kingdom
- Canada
- United States of America

Visitor Arrivals - Country



Proportion of Visitors in Christchurch



Source: StatisticsNZ

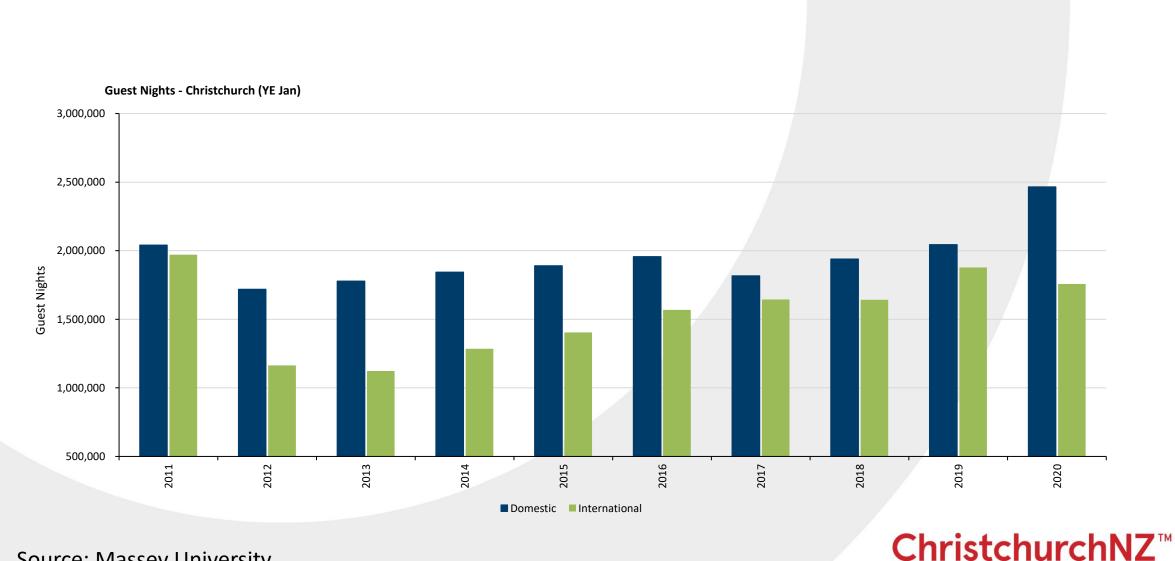
Christchurch Airport - Review

- Total visitor arrivals have surpassed pre quake levels of 546,000 in 2010 reaching 550,000 in the 12 months to Jan 2020.
- Over the last 5 years the number of visitor arrivals have been growing on average 5.5% per year.
- Consistently the majority of visitors come to Christchurch for the purpose of a holiday/vacation.
- The greatest proportion of international visitors that pass through the Christchurch airport are from Australia (47%) followed by China (11%) and the United Kingdom (7%).
- Chinese visitors are the fastest growing visitor market, growing 548% since 2013.

Christchurch City

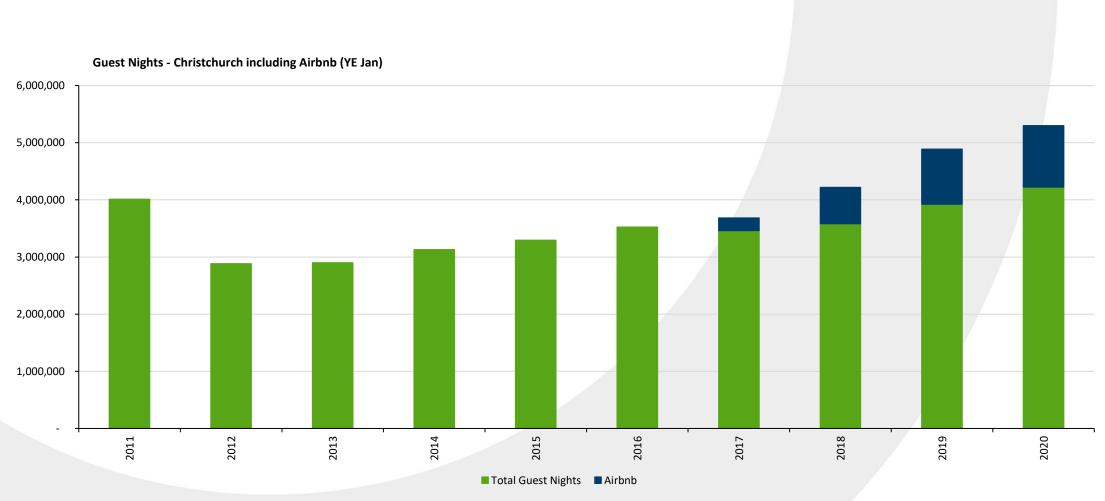


Christchurch – Guest Nights



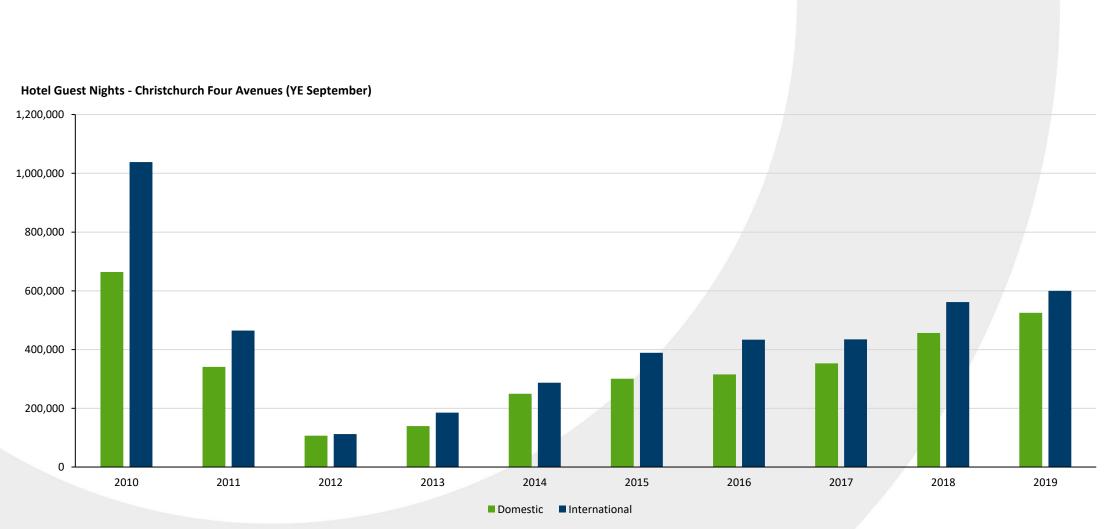
Source: Massey University

Christchurch – Guest Nights Including Airbnb



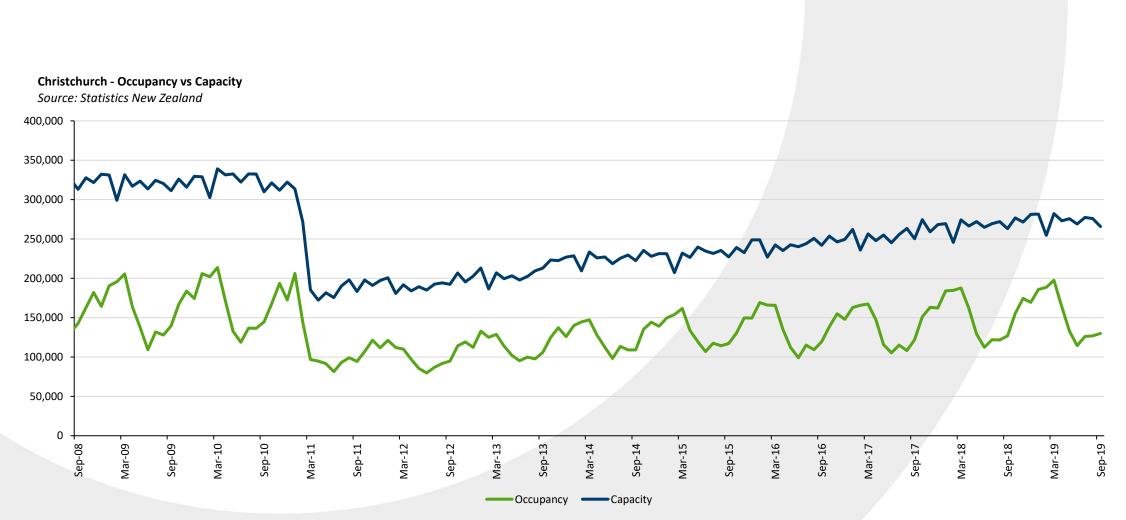
Source: Massey University, AirDNA

Christchurch – Guest Nights Four Avenues



Source: Statistics NZ

Christchurch – Capacity vs Occupancy



Source: Statistics NZ

Christchurch City - Review

- Following the earthquakes, Christchurch's capacity fell by 40 percent. The continued rebuild has seen several major accommodation units re-open, however current capacity remains around 86% of pre-quake.
- International guest nights were the most affected following the 2010/11 earthquakes. Since then they have made a steady recovery of 10% on average per year since 2014.
- The rise of Airbnb's popularity in the city has seen guest nights in the city bounce back to pre earthquake levels.

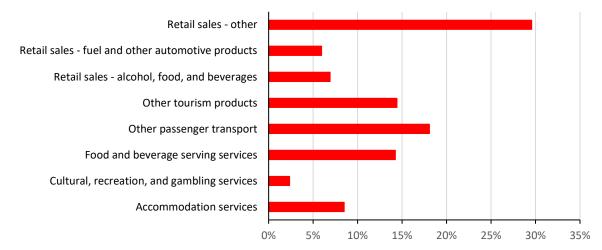
ChristchurchNZ

Includes: Christchurch City, Hurunui, Waimakariri, Selwyn, Ashburton.

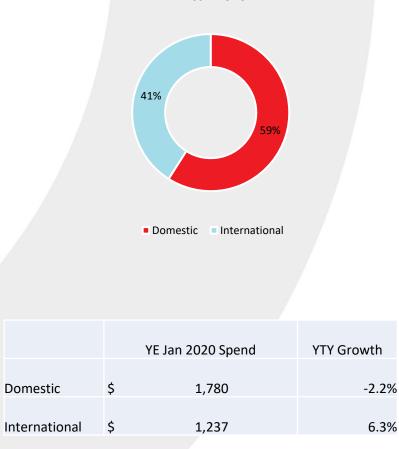


Christchurch

Total Spend Profile of Products in ChristchurchNZ RTO YE Jan 2020

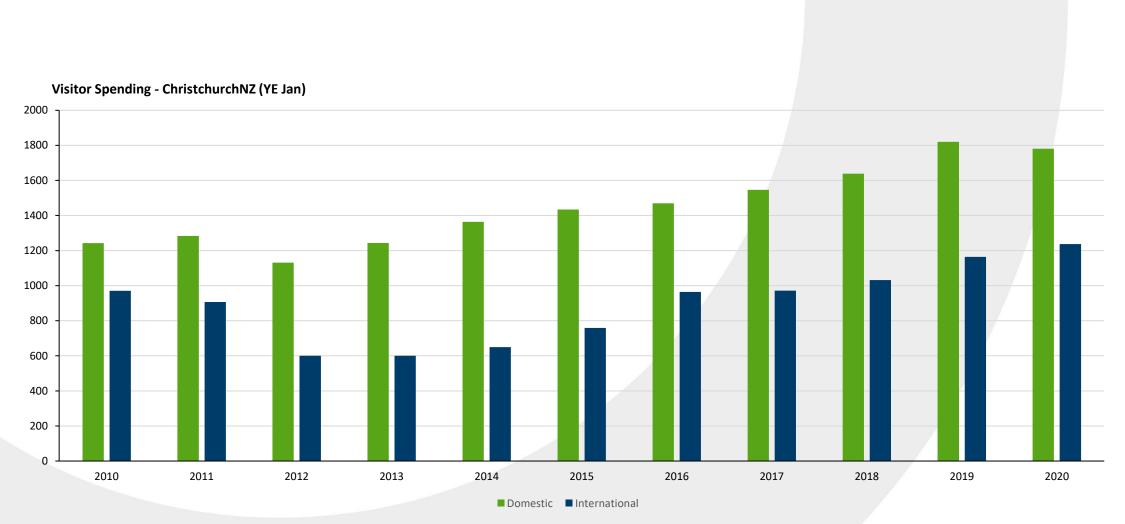


ChristchurchNZ RTO Total Spending by Domestic/International YE Jan 2020



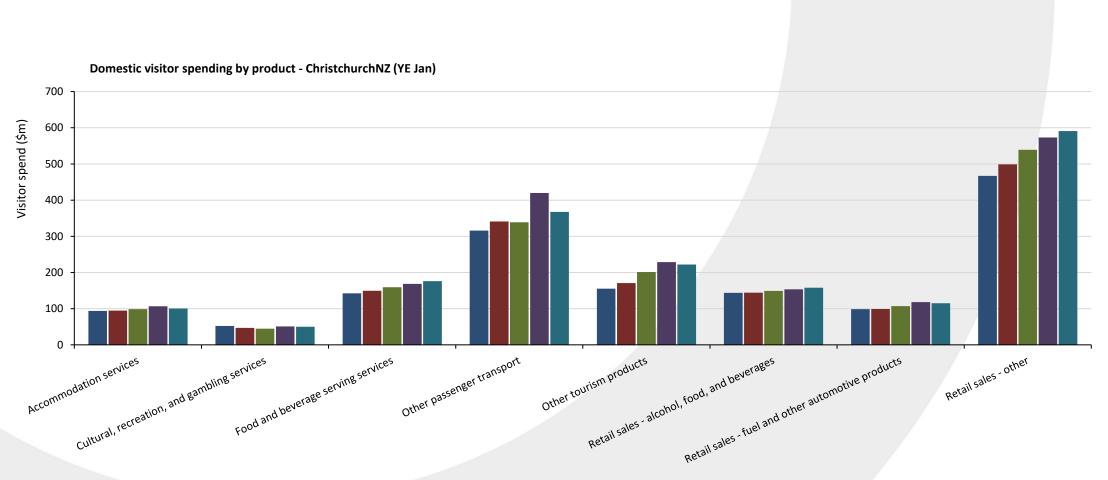
ChristchurchNZ[™]

ChristchurchNZ – Visitor Spending



Source: MBIE

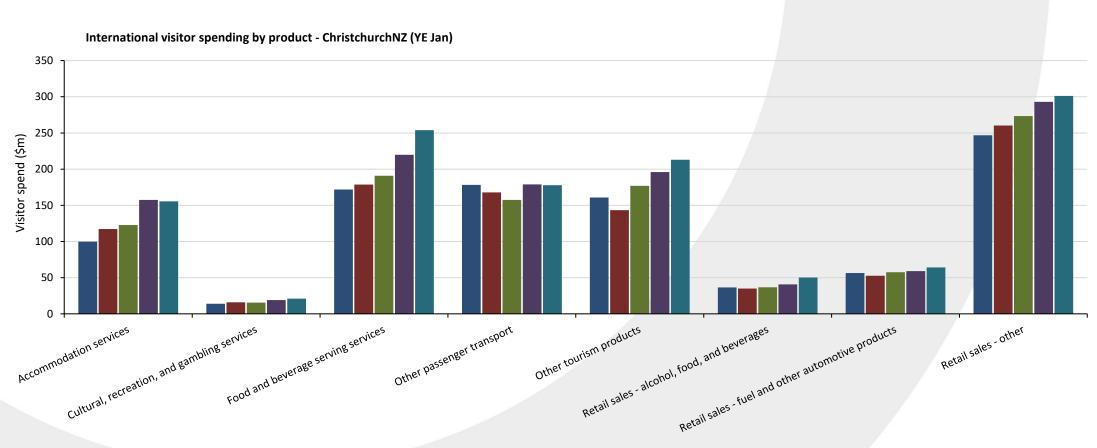
ChristchurchNZ – Domestic Visitor Spending



■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020

ChristchurchNZ[™]

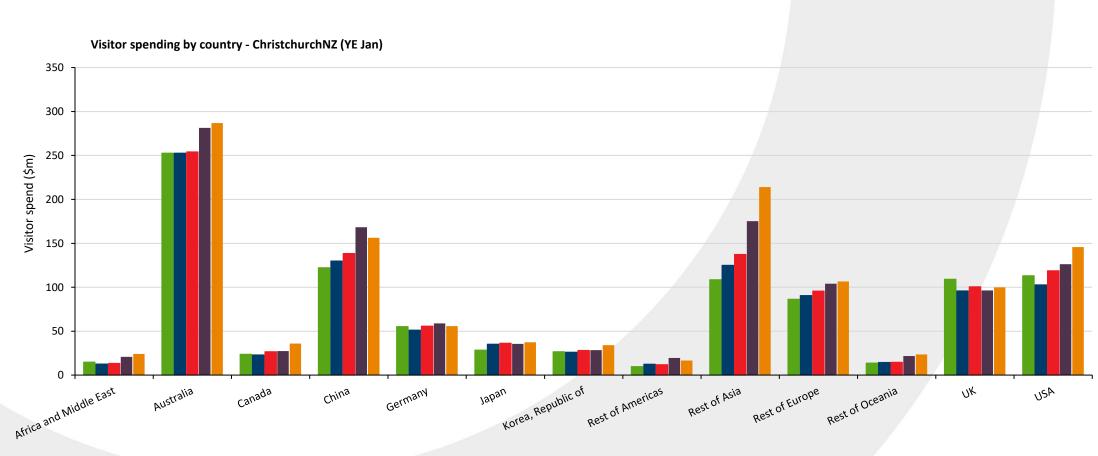
ChristchurchNZ – International Visitor Spending



■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020

ChristchurchNZ[™]

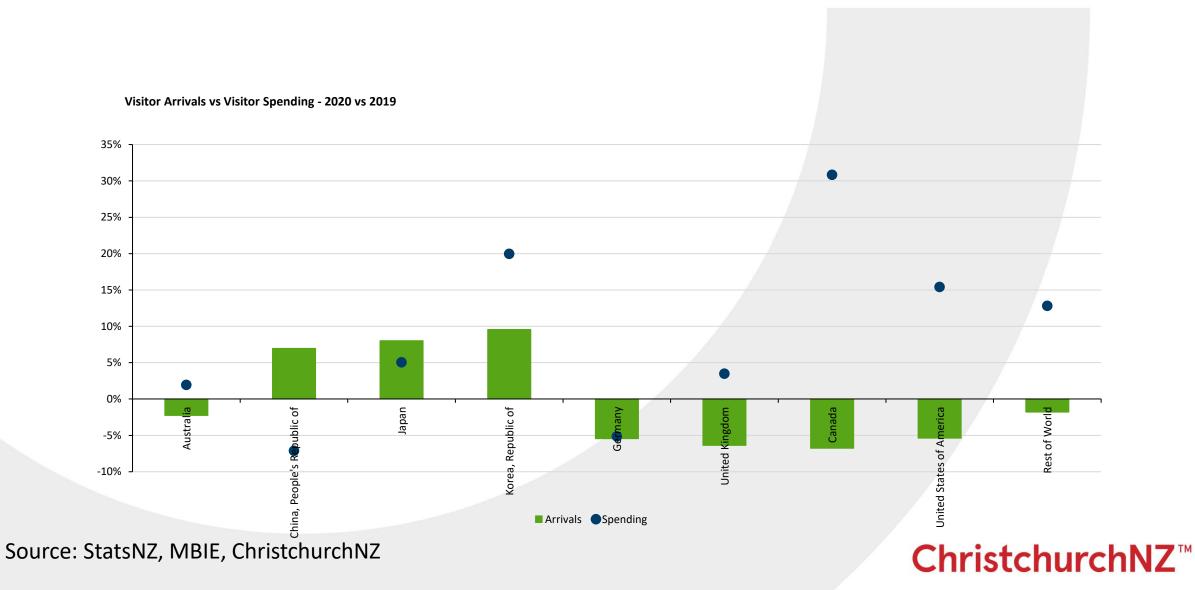
ChristchurchNZ – International Visitor Spending



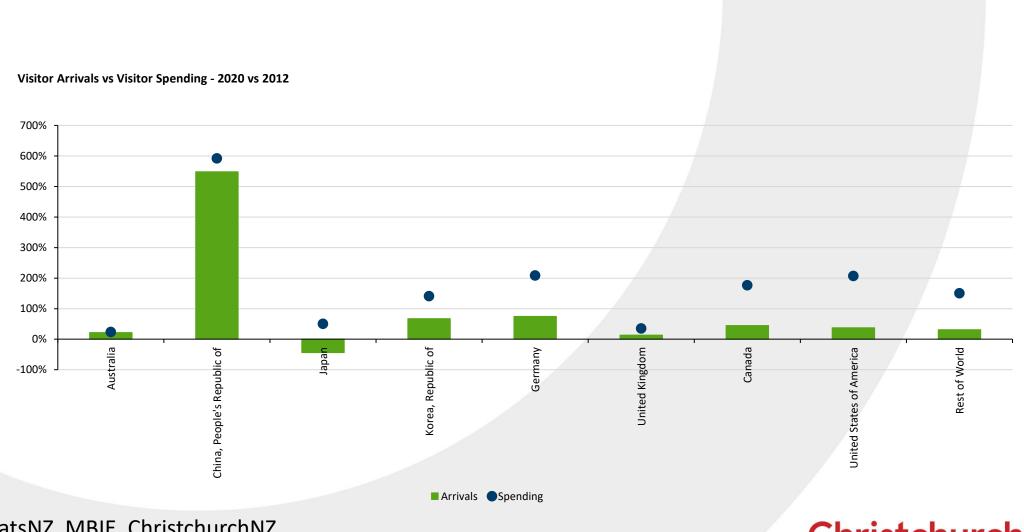
■ 2016 ■ 2017 ■ 2018 ■ 2019 **■** 2020

Source: MBIE

ChristchurchNZ – Spending vs Arrivals



ChristchurchNZ – Spending vs Arrivals



Source: StatsNZ, MBIE, ChristchurchNZ

ChristchurchNZ RTO - Review

- When considering domestic visitor spend by product the greatest growth between 2015 and 2020 was seen in the following categories; other tourism products (58%), retail sales other (33%), food and beverage serving services (30%), other passenger transport(13.4%).
- When considering international visitor spend by product the greatest growth between 2015 and 2020 was seen in the following categories; Cultural, recreational and gambling services (100%), Food and beverage services (85%), Retail sales other (79%) and Retail sales alcohol, food, and beverages (74%).
- Chinese visitor spending grew the most between 2015 and 2019 seeing an increase of 171%.

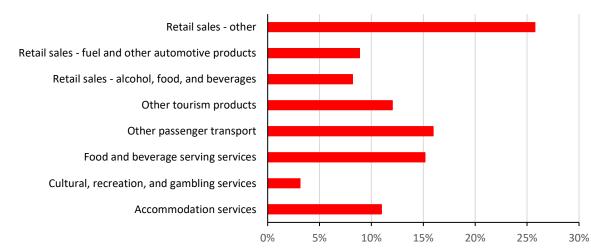
Canterbury

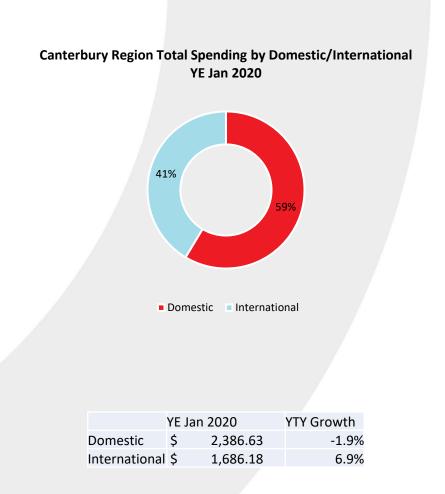
Includes: Christchurch City, Hurunui, Waimakariri, Selwyn, Ashburton, Timaru, Mackenzie, Waimate, Waitaki, Kaikoura.





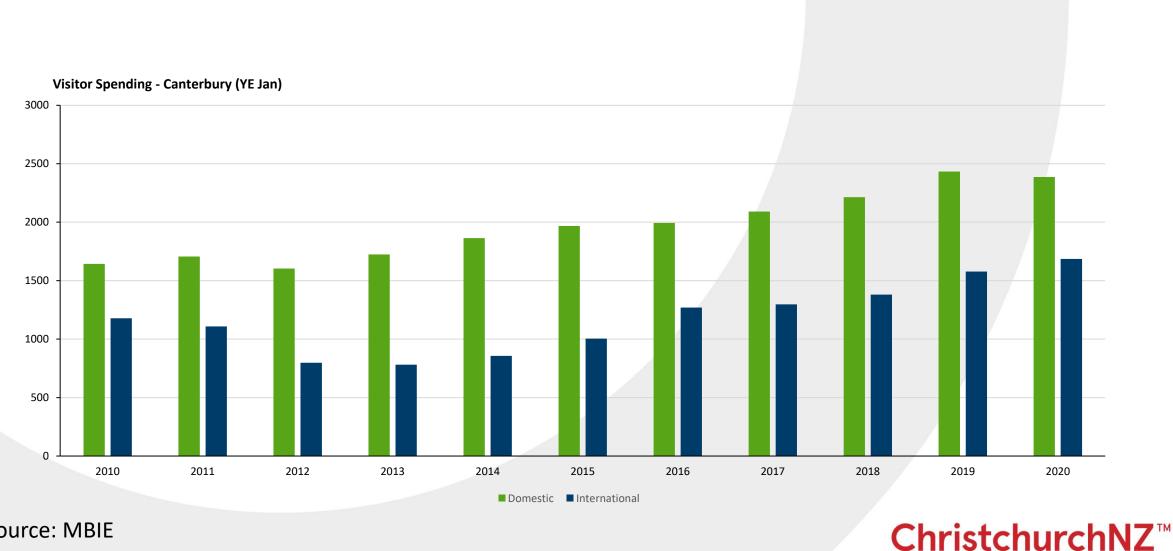
Total Spend Profile of Products in Canterbury Region YE Jan 2020



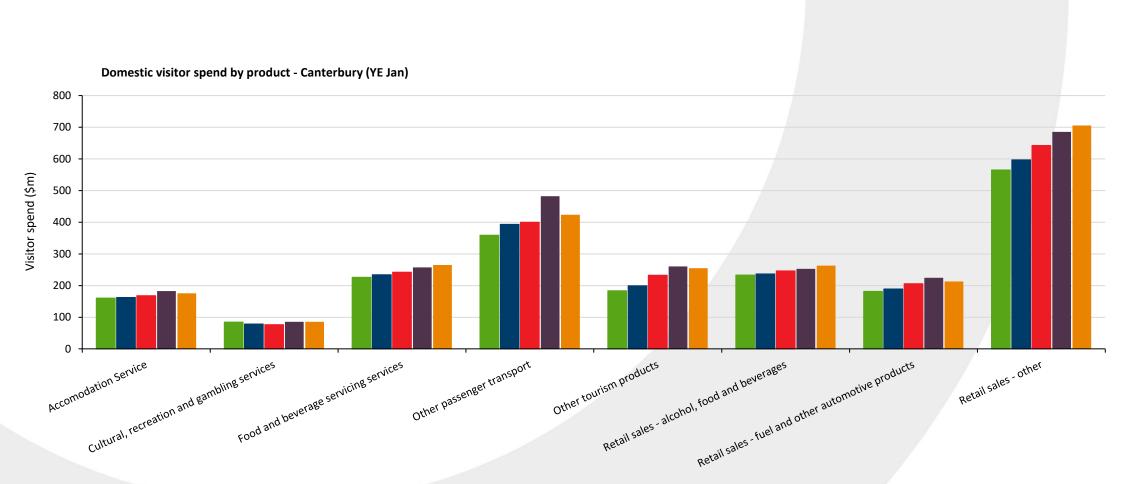


ChristchurchNZ[™]

Canterbury – Visitor Spending



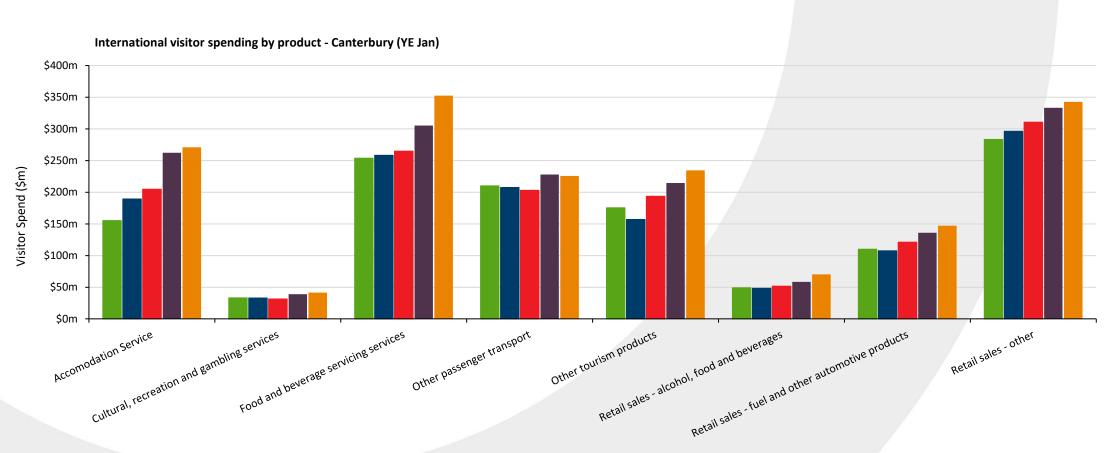
Canterbury – Domestic visitor Spending



■ 2016 ■ 2017 **■** 2018 **■** 2019 **■** 2020

ChristchurchNZ[™]

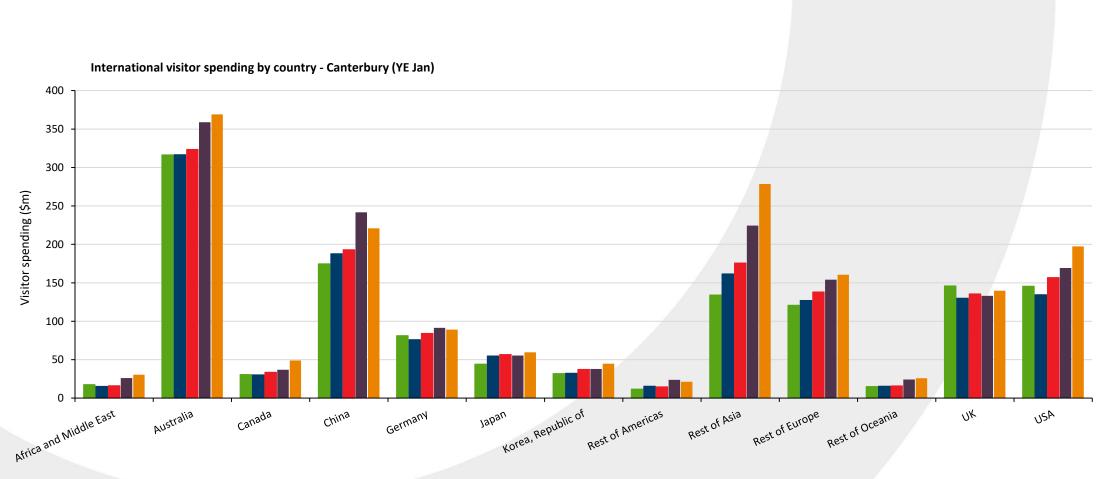
Canterbury – International Visitor Spending



■ 2016 ■ 2017 **■** 2018 ■ 2019 **■** 2020

ChristchurchNZ[™]

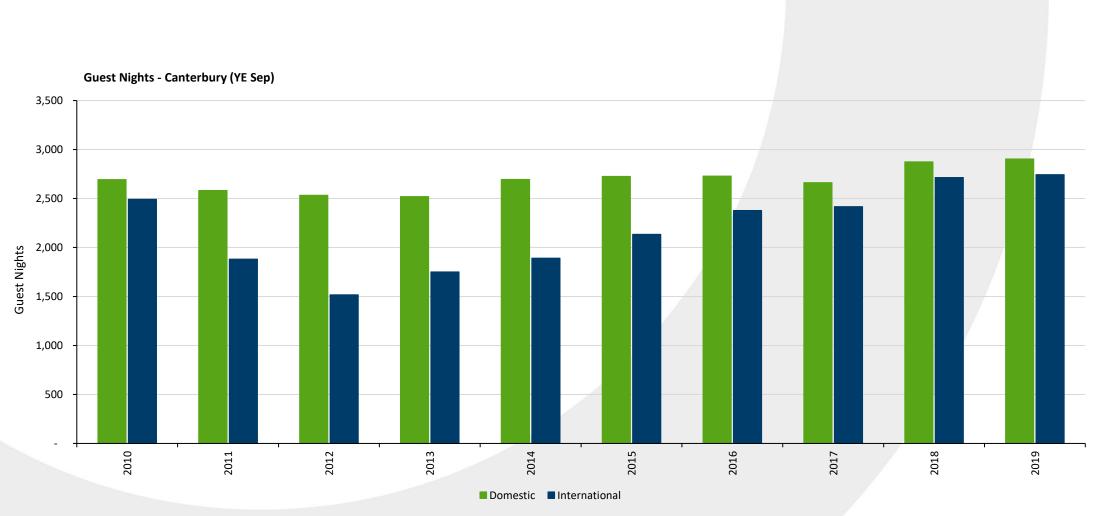
Canterbury – International Visitor Spending



■ 2016 ■ 2017 ■ 2018 ■ 2019 **■** 2020

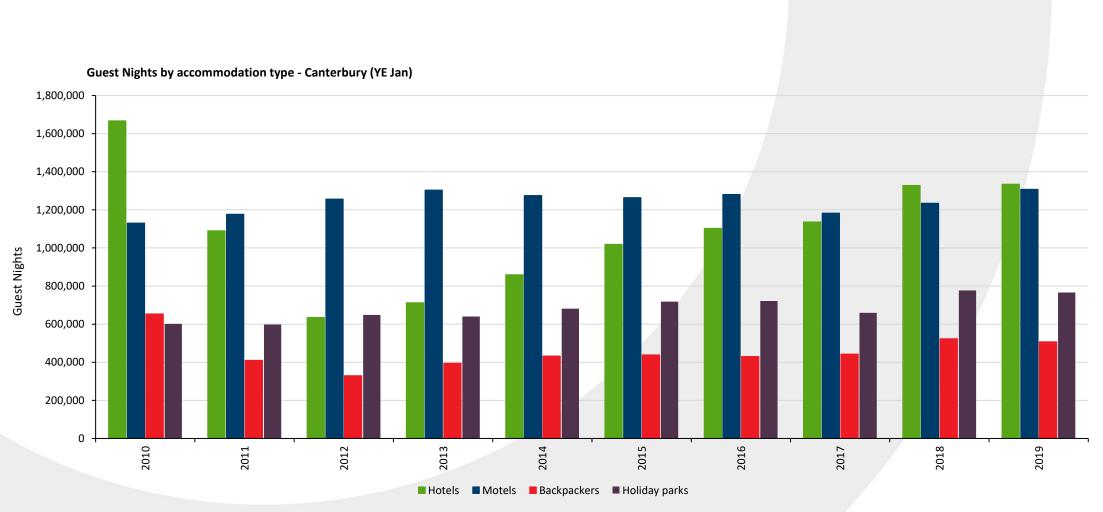
Source: MBIE

Canterbury – Guest Nights



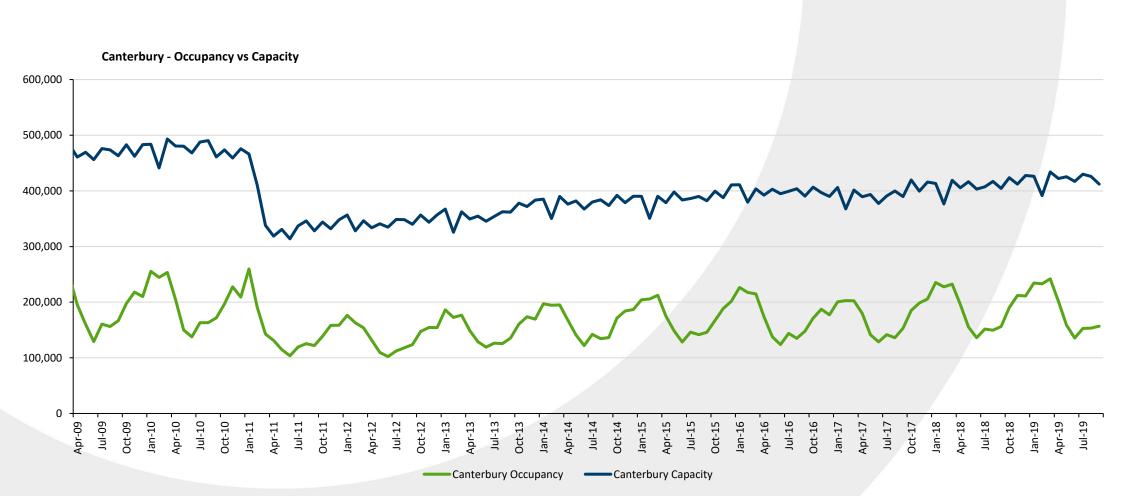
Source: Statistics NZ

Canterbury – Guest Nights



Source: Statistics NZ

Canterbury – Capacity vs Occupancy

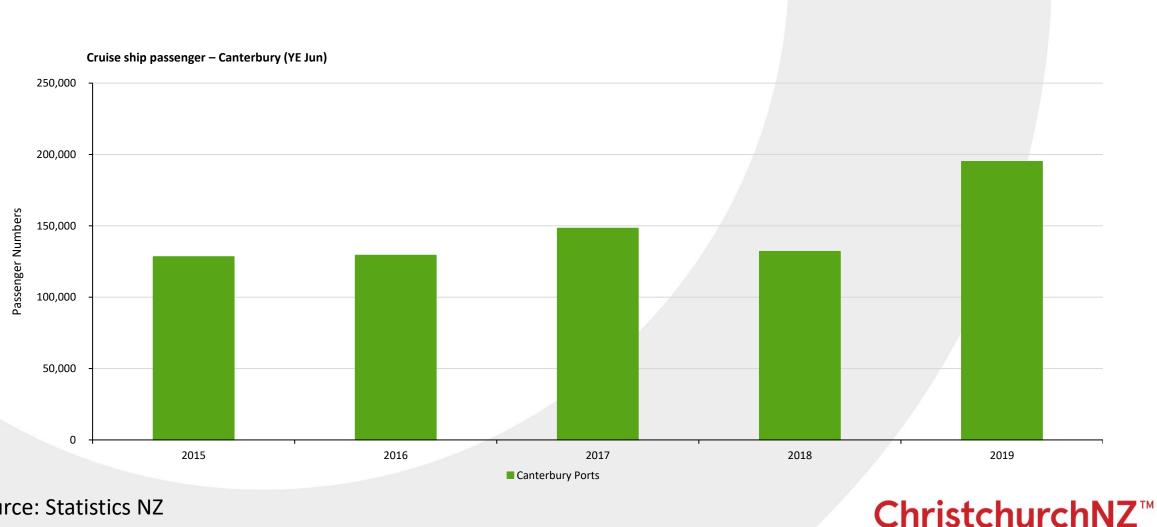


Source: Statistics NZ

Canterbury - Review

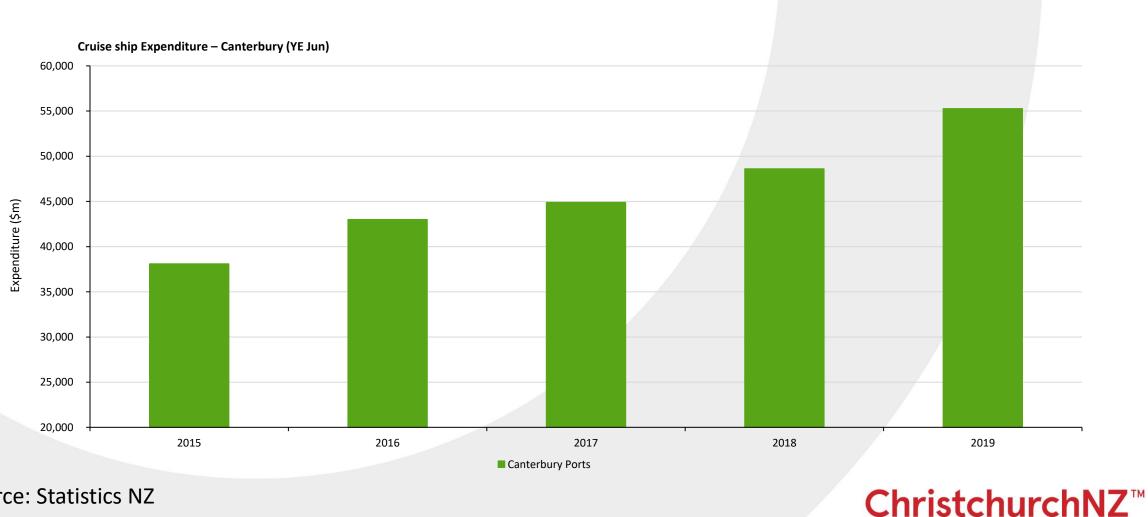
- In Canterbury the greatest proportion of spend for the year ending January 2020 within the domestic visitor marker was on other retail sales other (30%), followed by other passenger transport (18%).
- International visitor spending has increased by 52% since 2011, increasing to \$1.7b for the year ended January 2020.
- Like in the ChristchurchNZ RTO, international guest nights were the most affected following the 2010/11 earthquakes. Over the last 5 years the number of guest nights have been growing on average 4% per year.

Cruise Ship Survey



Source: Statistics NZ

Cruise Ship Survey



Source: Statistics NZ

Visitor Attractions

- Botanic Gardens
- Christchurch Museum
- Christchurch Art Gallery
- Akaroa
- Hanmer springs
- Mackenzie region
- Kaikoura



